



Health Check - High-Level

Are your business processes in good shape?

You may have an idea that the flow of your products and services could be enhanced, but do you know how much your operations could improve by? Quickly assessing key areas, such as productivity and quality issues, we can give you an overview and make indicative observations that could make your business so much better.

Ask yourself:

- Do you know how efficient and effective your operations are and how good they could be?
- Can you prioritise your process challenges and improvement potential?
- Do you know where and when to apply improvement techniques, and to which products or services?

If you answered 'no' to any of these questions you could benefit from a High-Level Health Check.

Our solution

A High-Level Health Check will assess your potential opportunities with a site visit, where our team take a look at your company's operations. We will then deliver punchy feedback to give you an insight into your improvement areas and levels.

This will include:

- Single visit review taking 3-4 hours
- A site tour and structured mini-workshop
- Assessment and identification of improvement opportunities
- Follow up summary report

Your benefits

A follow up summary report will indicate the potential improvement levels you could attain, and include:

- Key observations and insights
- An 'improvement Road Map' showing priority of improvement tools
- A reference guide for the methods and techniques we propose

Figure 1: High-Level Health Check approach





Recommendations raise the bar in manufacturing



The Challenge

There is a continual challenge for organisations to improve efficiency and realise cost savings from existing processes in order to drive maximum value. With this in mind, a component manufacturer requested us to carry out a High-Level Health Check for them.

The Solution

With input from executive and operations team members, we undertook a site tour to observe the manufacturing processes. In addition, a structured workshop was facilitated to assess the company's position against i) Your performance today, ii) Where you are going, iii) Daily management competence and iv) Improvement capability.

The Outcome

The report feedback provided:

- Clear insights relating to the company's current operations and performance
- Highlights of core strengths and likely improvement areas
- An overall indication of performance and improvement level potential
- A high-level improvement roadmap with associated improvement techniques

Providing **constructive** feedback



The Challenge

A construction company has been pioneering the use of offsite manufacture for many years by offering a modern and more affordable approach to engineering solutions. With a focus on continuous improvement, the company wanted to understand if there were any areas within the current operation where they could increase efficiencies.

The Solution

We visited several offsite manufacturing facilities where they critiqued a range of processes including operational performance, flow of parts, layout and material handling methods. Operational control techniques, systems and information flows were also understood. Finally, a workshop was facilitated to gauge key aspects of the operation.

The Outcome

The summary report and follow-up highlighted:

- Potential cost savings and benefit areas
- Key areas where performance levels could be considerably increased
- An outline as to how, where and which improvement techniques could be applied
- Specific ways to increase the factory capacities, based on demand needs

“Having had a chance to read through the summary report and having dwelled on our discussion, then I do think there is some mileage in our working together on a value stream mapping/ benchmarking exercise to help create a platform for operational excellence”

General Manager



Would you like clarity on how your business could save money?

Many organisations are not fully aware of the gains they could realise from improving the flow of their products and services. You may have identified a selection of obstacles that disrupt your operations - such as bottlenecks, misaligned scheduling and more – but do you know how much better your business could be if they were addressed, and how much money you could generate or save?

Ask yourself:

- Have you pinpointed exactly where and what changes you need to make to optimise your operations?
- Can you validate the benefits and savings you could achieve from implementing improvements?
- Have you got a clear, prioritised plan to execute your improvements?

If you answered 'no' to any of these questions you could benefit from an In-Depth Health Check.

Our solution

An In-Depth Health Check will provide validated recommendations for improving your processes. This is approximately a 2-4 week detailed review of your operational processes, working closely with your people on the ground and scrutinising your data, and entails:

- Thorough data analysis of current process performance
- Detailed end-to-end process 'walk-throughs' and critique
- Focused interviews and structured workshops
- Assessment of current resource, system and operational capabilities
- Challenge of current processes against good practice and Lean methodology

Your benefits

You'll get a detailed, clear and validated position regarding your current status, clear improvement recommendations including potential financial savings, and:

- A comprehensive dashboard of your current performance metrics (data permitting)
- Key root cause identification relating to operational issues
- Involvement and buy-in from team members for future support
- Supporting operational process and system appraisal outcomes
- A detailed report providing current performance status, key operational insight, system and resource evaluation, and precise improvement recommendations

Figure 1: Examples of assessment areas



Key

- Challenging process performance
- Critiquing support areas
- Quantifying root causes
- Organisation structure & capability



Insightful reporting provides a **clear way forward**

The Challenge

The transformer manufacturer was at a strategic crossroads, poised for significant plant and machinery investment in its subsidiary factory, whilst forming a major customer contract. There was a need to drive a step change in output, quality and supplier performance, and introduce a new product, whilst also needing to be confident in achieving a notable return on investment.

The Solution

We provided a deep health check for all aspects of the operation, systems, resource capability and improvement potential. This included a comprehensive assessment against good working practices, a full gap analysis and prioritising clear recommendations.

The Outcome

- Established distinct performance levels of key metrics in all core operational areas
- Full critique of process limitations and identification of improvement opportunities
- Verified organisation structure, team effectiveness and management capabilities
- Clearly presented well-defined improvement recommendations and roadmap



Making **improvements count**

The Challenge

A construction company recognised the need for a detailed review of its finance and supporting processes. They were viewed as overly manual and inefficient, given the scale and complexity of the business. The goals were to identify opportunities to improve efficiency and to enhance the granularity and relevance of financial reports.

The Solution

Workshops were held with key stakeholders where nine in-scope processes were mapped and issues were identified. Root causes were then confirmed through data analysis and validation. Solutions were established, alongside appraising delivery options. A detailed report defined key solutions to achieve the desired outcomes.

The Outcome

The summary report and follow-up highlighted:

- **150+** issues, which either impacted the ability to provide relevant data or caused inefficiencies
- **10** core root causes from which **15** key solutions were validated
- An equivalent of **4 FTEs** time was being spent on Non-Value Add time
- Solution areas would address **70%** of lost time and **60%** of data granularity problems

"The outstanding report we received was extremely insightful and clearly highlighted our current strengths, risks, limitations and improvement areas. The recommendations provided a real practical way forward and they engaged well with all our teams. We have been so impressed, we have assigned them to support our transformation programme and on-going investment plans." **Managing Director**